TENDER FOR INVITING BIDS FOR ALLOTMENT OF DIFFERENT SALES COUNTERS OF CORPORATION IN DIFFERENT EMPORIA

Sealed tenders for allotment of Sales Counter(s) in different emporia of the Corporation, as per following detail are hereby invited: -

| | Name of | | | , | u . | |
|----|--------------|----------|---------------------|-----------------------|--------------------|----------------------------|
| SN | | No. of | Last Date & time of | of opening | of opening | 01 |
| 1. | No. D. III | counters | receipt | the Technical Bids | the Financial Bids | following two bid |
| | New Delhi | 10 | 27.11.2020 | | 27-11-2020 | system C-3 Baba Kharak |
| , | | 4 | 1.00 PM | 1.30 PM | 4.00 PM | Singh Marg New Delhi |
| 2. | 0(-) 01: | | - | .1 | A. a. | (Contact No. 011 23363087) |
| ۷. | 2(a) Shimla | 06 | 27.11.2020 | 27.11.2010 | 27-11-2020 | |
| | 2(b) Solan | 01 | 1.00 PM | | | _ inponditi, |
| | 2(c) Reckong | 01 | 1.00 1.11 | 1.30 PM | 4.00PM | 3 The Mall Shimla-1 |
| | Peo | | , 10 | 1 11 | | (Contact No. 0177 |
| _ | 2(d) Nahan | 01 | E . | W | | 2801234) |
| 3. | 3(a) Chamba | 01 | 27,11.200 | 27.11.2020 | 07 11 0405 | Indicate I |
| | 3(b) | 04 | 1.00 PM | 1-30 PM | 27.11.2020 | Industrial Extension |
| | Dharamshala | 1 1 1 | . 00171 | 1.26 (1) | 4.00 PM | Centre, Palampur, |
| | 3(c) Kullu | 01 | to the lag | an a thing the | , P = 0 1 | Distt. Kangra |
| | 3(d) Manali | 01 | Т., | | | (Contact No. 01894 231210) |
| | | | | | | |

Allotment will be made initially for a period of 3 years, which can be further extended upto 5 years from the date of initial allotment, subject fulfillment of terms and conditions of allotment. The detailed advertisement and tender document can be downloaded from the official website of the Corporation http://www.himcrafts.com

Pre-bid meetings with the porential tenders are scheduled for 20-11-2020 at 2.00 PM at registered office of the Corporation at Shimla-171009 and on 21-11-2020 at 2.00 PM at Himachal Emporium, C-3 Baba Kharak Singh Marg, New Delhi.

The Corporation shall reserve the right to accept or reject any of all offers without giving any reason(s).

Managing Director

(Note This document contains 1 to 14 pages)

DETAILED ADVERISEMENT AND TENDER DOCUMENT FOR INVITING BIDS FOR ALLOTMENT OF DIFFERENT SALES COUNTERS OF CORPORATION

1. The Himachal Pradesh State Handicrafts & Handloom Corporation Limited (hereinafter referred as Corporation) hereby invites offer(s) from the original manufactures or traders of the products having valid Goods & Service Tax (GST) number for the allotment of different sales counter(s) situated in the emporia of the Corporation. The detail of emporia, schedule of receipt and opening of bids and other details are as under:-

| SN | Name of | Last Date | Date & time | Date & time | Place of |
|---------|------------------|------------|-------------|---------------|-------------------------|
| | emporium | & time of | of opening | of opening | receipt/opening of bids |
| | | receipt | the | the Financial | following two bid |
| | , 10 | 1.1 | Technical | Bids | system |
| <u></u> | /i | 1 1 | Bids | | |
| 1. | New Delhi | 27.11.2020 | 27.11.2020 | 27.11.2020 | C-3 Baba Kharak Singh |
| | | 1.00 PM | 1.30 PM | 4.00 PM | Marg New Delhi |
| | \$ ₁₀ | 1 | | | (Contact No. 011 |
| | | | 17.59 | 1 20 1 | 23363087) |
| 2. | 2(a) Shimla | 27.11.2020 | 27.11.2020 | 27.11.2020 | Himachal Emporium, 3 |
| | 2(b) Solan | 1.00 PM | 1.30 PM | 4.00 PM | The Mall Shimla-1 |
| | 2(c) Reckong Peo | . *, ,, | | | (Contact No. 0177 |
| | 2(d) Nahan | 10 1 | | | 2801234) |
| 3. | 3(a) Chamba | 27.11.2020 | 27.11.2020 | 27.11.2020 | Industrial Extension |
| | 3(b) Dharamshala | 1.00 PM | 1.30 PM | 4.00 PM | Centre, Palampur, |
| | 3(c) Kullu | 1 | | | Distt. Kangra (Contact |
| | 3(d) Manali | 1 30 | 1.0 | | No. 01894 231210) |

- 2. The different sales counter(s) under MSG shall be allotted initially for a period of three years, which can be extended up to 5 years from the date of initial allotment subject to fulfillment of terms and conditions contained in this document.
- 3. The detail of counter(s); Minimum Sale Guarantee i.e. the minimum annual sale (including GST charged on product) fixed for the counter (s) or the Reserve Price (hereinafter referred as MSG) and detail of products authorized to be sold from the sale counters are as under:-

| SN | Name | of | Total | Product authorized for sale | Annual MSG |
|----|---------|--------------------|----------|---|---------------|
| | Emporiu | Emporium number of | | | (Rs. in lakh) |
| | | | Counters | | , |
| 1 | Reckong | J | Peo-H&H- | All type of Kullu, Kinnauri, Designed/ Plain | 6.05 |
| | Peo | | 1 | Shawls, Pashmina Shawls, Mufflers, Stoles, | 0.00 |
| | | | | Scarft, Jackets, Caps, Dohru, Pattu, Patti, Coat, | |
| | | | 1 | Blankets, Choli, Gachi, Durries, Furnishing | Li . |

| 2 | Solan | SLN-H&H- 1 | items, Pullan, Socks, Gloves, Jute matting, Khadi Kurta Pajama, readymade suits, suit material, sarees etc. handicrafts items of State of Himachal Pradesh | 29.90 |
|---|-----------------------------------|------------------|--|-------|
| 3 | Nahan | SIR-H&H- 1 | | 15.00 |
| 4 | Shimla (3rd Floor) | SML- H&GAR -1 | All type of Kinnauri & Kullu Shawls, Stoles, Mufflers, Caps & Jackets, Socks & Gloves, Pullan, Blanket etc | 70.95 |
| | Shimla (3rd Floor) | SML- GAR-2 | Jacket & Cap, Coat etc | 28.23 |
| | Shimla (Gr. Floor) | SML-LS-3 | Ladies suits in cotton, silk & woollen fabric, readymade Tops ladies, running fabrics, cotton silk and bed sheets, Pillow & pillow covers, blankets woollen & mink, all type of livery items and hosiery items, | 40.01 |
| | Shimla (Gr. Floor) | SML-JWL- 4 | All type, artificial & silver jewellery etc. | 30.42 |
| | Shimla (2nd Floor) | SML- FUR-5 | All type of furnishing items like bed sheets, table cloth, quilts, towels, curtains etc. | 5.00 |
| | Shimla (Gr. Floor) | SML- Durri-6 | Durrie and allied items, All type of livery items | 7.99 |
| 5 | Dharamshal a (Ground Floor) | DSL-H & GAR-1 | All type of Kullu, Kinnauri, Designed/ Plain Shawls, Pashmina Shawls, Mufflers, Stoles, Scarft, Jackets, Caps, Dohru, Pattu, Patti, Coat, Blankets, Choli, Gachi, Durries, Furnishing items, Pullan, Socks, Gloves, Jute matting, Khadi Kurta Pajama, readymade suits, suit material, sarees etc | 27.35 |
| | Dharamshal a (Ground Floor) | DSL-H & LS-2 | Ladies suits in cotton, silk & woollen fabric, readymade Tops ladies, running fabrics, cotton silk and bed sheets, Pillow & pillow covers, blankets woollen & mink, all type of livery items and hosiery items, | 25.68 |
| | Dharamshal a (01st Floor) | DSL- Durri-3 | All type of durrie, foot mats, yoga mats, carpets etc. | 8.00 |
| | Dharamshal a (01st Floor) | DSL-HER- 4 | All type of herbal products, dry fruit, honey, rajmash etc. of H.P. | 5.00 |
| 6 | Chamba | CH-H&H- 1 | All type of Kullu, Kinnauri, Designed/ Plain Shawls, Pashmina Shawls, Mufflers, Stoles, Scarft, Jackets, Caps, Dohru, Pattu, Patti, Coat, Blankets, Choli, Gachi, Durries, Furnishing items, Pullan, Socks, Gloves, Jute matting, Khadi Kurta Pajama, readymade suits, suit material, sarees etc. handicrafts items of State of Himachal Pradesh | 7.05 |

| 7 | New Delhi (Ground Floor) | ND- H&GAR-1 | All type of Kinnauri & Kullu Shawls, Stoles, Mufflers, Caps & Jackets, Socks & Gloves, Pullan, Blanket etc | 74.23 |
|---|-----------------------------------|------------------------|--|-------|
| | Himachal Bhawan (Gift Shop) | ND- H&GAR- HB | All type of Himachali Handicrafts & Handloom items | 5.00 |
| | Mezzanine Floor | ND- Paintings- 4 | All type of Paintings like Kangra, Chamba, Rajasthani & Madhubani etc | 3.00 |
| | Mezzanine Floor | ND-SCL-5 | All type of stone, wooden and marbles items | 2.18 |
| | Mezzanine Floor | ND-T&A Jwl-6 | All type of tribal jewellery, artificial & silver jewellery etc. | 7.93 |
| | Mezzanine Floor | ND-GIFT- 8 | All type of gift items | 0.85 |
| | Basement | ND-LEA-9 | All type of leather products like jackets, chapples, belts ladies & gents purses, canvas bags etc. | 4.00 |
| | Mezzanine Floor | ND-Brass- 10 | All type of Brass and metal items | 0.55 |
| | Basement | ND-FUR- 11 | All type of furnishing items like bed sheets, table cloth, quilts, towels, curtain cloth etc. | 4.00 |
| | Basement | 1 ND-D& Car-12 | All type of woollen, Silk Carpets, Durries (New Counter) | 8.00 |
| 8 | Kullu | KLU-H&H- 1 | All type of Kullu, Kinnauri, Designed/ Plain Shawls, Pashmina Shawls, Mufflers, Stoles, Scarft, Jackets, Caps, Dohru, Pattu, Patti, Coat, State of the Capting Particle of the | 5.20 |
| | 79 | | Blankets, Choli, Gachi, Durries, Furnishing items, Pullan, Socks, Gloves, Jute matting, Khadi Kurta Pajama, readymade suits, suit material, sarees etc. handicrafts items of State of Himachal Pradesh | |
| 9 | Manali | MND- H&H-1 | All type of Kullu, Kinnauri, Designed/ Plain Shawls, Pashmina Shawls, Mufflers, Stoles, Scarft, Jackets, Caps, Dohru, Pattu, Patti, Coat, Blankets, Choli, Gachi, Durries, Furnishing items, Pullan, Socks, Gloves, Jute matting, Khadi Kurta Pajama, readymade suits, suit material sarees etc. handicrafts items of State | 28.92 |
| | | | material, sarees etc. handicrafts items of State of Himachal Pradesh | |

4. The Sales Counter (s) being offered for allotment may be physically inspected by the interested bidder(s) during any working day between 10.00 AM to 6.30 PM to satisfy themselves regarding actual condition thereof. The exact size/ space/ photograph of counter(s) may be obtained or ascertained from the In-charge of the concerned emporium as per following detail:-

| SN | Name of emp. | Name & Designation | Phone No. | Mobile No. | |
|-----|---------------|--------------------------------|--------------|-------------|--|
| 1 | New Delhi | Sh. Ranjit Singh Incharge | 011 23363087 | 98688-35114 | |
| 2. | Shimla | Sh. I.D.Sharma, Asstt. Manager | 0177-2801234 | 78763-59744 | |
| | Solan | Sh. Praveen Kumar, Incharge | 01792-223762 | 70180-90831 | |
| 3. | Reckong Peo | Sh. Mohan Singh, Salesman | 01786-222283 | 94183-27468 | |
| 14. | Likeckong Leo | On, monan onign, oalooman | | | |

| 5. | Nahan | Sh. Rajender Parsad, Incharge | 01704-222176 | 94189-54458 |
|----|-------------|-------------------------------|--------------|-------------|
| 6. | Chamba | Sh. Vikrant Gill, Incharge | 01899-222333 | 97367-62651 |
| 7. | Dharamshala | Sh. Deepak Puri, Incharge | 01894-231210 | 98054-54503 |
| 8. | Kullu | Sh. Deepak Puri, Incharge | 01902-222576 | 98054-54503 |
| 9. | Manali | Sh. Deepak Puri, Incharge | 01902-222576 | 98054-54503 |

- 5. The bidder should satisfy himself of the facilities and space to be provided by the emporium prior to submitting of its offer.
- 6. The submission of bids for each counter shall be as per two bid system i.e. Technical Bid and Financial Bid. The two separately sealed envelopes of Technical and Financial Bids for one counter mentioning its number and name shall be put inside another bigger sealed envelope which shall be superscripted as "TENDER FOR ALLOTMENT OF COUNTER NO. _____ OF HIMACHAL EMPORIUM, ______ ".
- 7. The sealed "TECHNICAL BID" must be submitted on Annexure B and along with documents as mentioned in the Check List at Annexure-A in sealed envelope superscripted as "TECHNICAL BID" for Counter No. ______in Himachal Emporium, _____along with proof of payment of deposition of processing fee (non-refundable) @ Rs. 5,000/- (Rs. Five thousand only) per counter and earnest money (refundable) @ Rs. 25,000/- (Rs. Twenty-five thousand only) per counter. Processing fee and Earnest money may either be deposited online in the Current Account No. 050010200001724, IFSC Code UTIB0000050, Axis Bank, Branch, Kasumpti, Shimla, H.P. or through Demand Draft in favour of MD, HPSHHCL alongwith offer. The deposition of processing fee and earnest money by cheque or cash is not acceptable and such offer would be summarily rejected. The EMD of unsuccessful bidders would be refunded back without interest and the EMD of successful bidders would be adjusted against the Performance Security as provided in Para! of Annexure -C of this document.
- 8. The sealed "FINANCIAL BID" must be submitted on Annexure E in sealed envelope superscripted as "FINANCIAL BID" for Counter No. _______in Himachal Emporium, _______. In FINANCIAL BID the MSG offered must be filed in figures and in words. In case of mismatch, the rates quoted in words shall be considered. Financial Bid filled up with lead pencil or MSG rate offered is overwrite or corrected then the Financial Bid would be out rightly rejected. The annual MSG offered should be either equal or above the annual MSG fixed and the successful bidder who offers the highest MSG would be considered for allotment of the counter on the offered value initially for a period of three years. In case of tie of MSG offered, the counter/s would be allotted through open auction among the participating bidders for the same counter over and above the MSG fixed for the counter. The MSG accepted will remain unchanged for 1st, 2nd and 3rd year from the date of initial allotment and would be increased @ 7% each for 4th and 5th year as illustrated below subject to fulfillment of terms and conditions contained in this document:

Example say highest bid Rs. 1.00 lakh

| MSG for 1st, 2nd and 3rd year | Rs. 1,00,000/- |
|-------------------------------|----------------|
| MSG for 4th year | Rs. 1,07,000/- |
| MSG for 5th year | Rs. 1,14,490/- |

In case the bidder(s) wants to give bids for more than one counter in same or different emporia of corporation then they are required to submit separate Technical and Financial Bid for each counter along with separate set of documents, separate processing fee and separate earnest money for each counter as prescribed in para 7 above.

Merchanic Company of the state of the state

Example:

Say bidder is bidding for 3 counters in the same emporium or different emporia, he has to submit separate Jechnical and Financial Bids for each counter along with Processing Fee @ Rs. 5,000/-per sounter and earnest money (refundable) @ Rs. 25,000/- for each counter in the separate Technical and Financial Bid for each counter instead of consolidated Processing Fee of Rs. 15,000/- (@ Rs. 5,000/-per counter) and earnest money of Rs. 75,000/- (@ Rs. 25,000/- for each counter).

- 9. Any person/ concern blacklisted by the Corporation or any State/Central Government Department/ Corporations/Boards or any organization controlled or owned by the State/Central Government shall not be eligible for the allotment of counter. Further any legal entity in which such blacklisted person or concern has stake/shareholding, shall also not be eligible for the allotment of counter.
- 10. Last date of receipt of sealed tenders is 27.11.2020 up to 1.00 PM. The sealed tenders should be dropped in the Tender Box available in the office of the Corporation's Incharges mentioned in the last column of table in para 1 supra. The Technical Bids will be opened on 27.11.2020 at 1.30 PM and financial bids of bidders qualified in Technical Bid shall only be opened thereafter at 4.00 PM. The bidders who wish to be present at the time of opening of Technical and Financial Bids may represent themselves or authorize their representatives with an authority letter. During evaluation of Technical Bids no amendments in the technical bid shall be permitted.
- 11. The undersigned reserves the right to accept or reject any or all offers without assigning any reason/s. The undersigned also reserves the right to cancel the allotment of counter during the period of allotment in case of violation of terms and conditions as contained in this document at Annexure-C.

Managing Director

Enclosures:

1. Annexure-A : Checklist to be submitted alongwith Technical Bid.

2. Annexure-B : Proforma for Technical Bid.

3. Annexure-C : Proforma for acceptance of Terms and Conditions of allotment.

4. Annexure-D : Undertaking of the bidder5. Annexure-E : Proforma for Financial Bid.

| Check list of documents to be submitted by the bidder alongwith | Technical | Bid for | Counter | Nο |
|---|-----------|---------|---------|------|
| of Himachal Emporium, | 7 | D | Counter | 110. |

| SN | Particulars | Yes/No | Page No |
|----|--|--------|-----------|
| 1. | Technical bid on prescribed format (Annexure-B) | | |
| 2. | All pages including cover page duly signed. | | |
| 3. | GST Certificate (Attach self certified copy) | - | |
| 4. | Aadhar photocopy of the owner of firm/concern only (Attach self-certified copy) | | 1 1 2 2 1 |
| 5. | PAN photocopy of owner of the firm/concern (Attach self-certified | | - |
| | copy) | | |
| 6. | Proof of deposition of EMD of Rs. 25,000/- through NEFT/ RTGS/ DD (copy to be attach) | | |
| 7. | Proof of deposition of Processing fee of Rs. 5,000/- through NEFT/RTGS/DD (copy to be attach) | | |
| 8. | Undertaking on Annexure-D on letterhead pad (preferably) of the bidder firm/concern only | | |
| 9. | The Technical Bid on Annexure-B along with C & D and all documents annexed with Technical Bid. | | |

Signature of the Bidder

Name of the Bidder
Address of the Bidder
Email ID
Telephone No.

| Proforma for submission of "TECHNICAI Himachal Emporium, | BID" for the | allotment of | sale counter | No | in |
|---|--------------|--------------|--------------|----|----|
| | | | | | |

| 1. | Nam | e of the bidder firm/c | oncern | | | | | | |
|----|--------------------|----------------------------|---------------|--------|--------------------|-------|---------------------|---------|-------------|
| 2. | Cons | stitution of bidder con | cern: | | | | | | |
| | (a) Proprietorship | | | | | | | | |
| | (b) Partnership | | | | | | | | |
| | (| c) Co-op Society | | | 7 | _ | | | 1 |
| | (| d) Pvt/Public Ltd Co | mpany | | | | | | |
| | (| e) Other (Please sp | ecify) | | | | | | |
| 3. | Whe | ther original manufac | cture or trad | er of | | | | | |
| | the | products | | 0. 0. | | | | | |
| 4. | Full | postal address with F | IN Code | | | | | | 11 |
| 5. | Nam | e of the p | roprietor/par | tner/ | | | | - | EN. |
| | Coo | perative Society/ maj | or stakehold | er of | | | | | |
| | the | Company with com | plete reside | ential | | | | | |
| | addr | | | | | | | | |
| | SN | Name | Aadhar | | Email | R | Residential address | Mob | No. |
| .5 | | a 2. A | Number of | | xt. | | | | |
| | | 1 100 | owner of th | • | | | | | |
| | 1 | | firm/concer | n | | | | | |
| | 2 | | | | | | | | |
| | 3 | | ., | | | _ | | | |
| 6. | _ | l ne & address, email & | 20000000 | . 1 | ' | | | | |
| 0. | | person who is authori | | | | | | | |
| | offer | on behalf of bidder f | irm/concern | blu | | | | | |
| 7. | | No. and certificate | | cern/ | , | | | | |
| | | Copy to be attached | | JC111/ | 3 | | | | |
| 8. | | Number of the owner | | | | | | | |
| | | ern/firm only | 1 | | | | | | |
| 9. | Deta | il of deposition of E | arnest mone | y (EN | MD) of Rs. 25,000 | /- ar | nd Processing fee | of Rs 5 | 000/- in |
| | favo | ur of H.P. State Hand | licrafts & Ha | ndlooi | m Corporation Limi | ited, | Kasumpti, Shimla- | 171009 | 000/- 111 |
| | SN | Particulars | Amount | Nam | ne of Bank & Branc | :h | Date of transfer | | transfer / |
| | | | | | | | /NEFT /DD | NEFT / | |
| | 1. | EMD | 25,000/- | | | | | | |
| | 2 | Processing fee | 5,000/- | | 1 | | 1 | | |
| | _ | , , 00000ig 100 | 5,000/ | | | | | | |

I certify that the above information given by me is true and nothing has been concealed.

Signature of the Bidder

Name of the Bidder Address of the Bidder

TERMS AND CONDITION OF THE ALLOTMENT OF COUNTER(s)

(To be signed by each tenderer as a proof of acceptance of same)

- 1. The successful bidder is required to deposit performance security equal to three months of handling charges on MSG offered and approved within 15 days of issuance of offer letter failing which, the allotment would be deemed to be cancelled and EMD of Rs. 25,000/- would be forfeited and offer would be either made to the next highest bidder(s) or fresh bid may be invited by the Corporation.
- 2. The allotment of counter(s) will be initially made for a period of three years, which can be extended up to 5 years from the date of initial allotment subject to fulfillment of terms and conditions contained in this document. The possession of the counter shall be handed over only after receipt of the performance security.
- 3. The allottee is required to deposit the enhanced performance security to Corporation for the 4th & 5th year of allotment viz-a-viz enhanced handling charges on MSG as stated in Para 4 & 5 of the terms and conditions (Annexure-C).
- 4. The MSG accepted will remain unchanged for 1st. 2nd and 3rd year from the date of initial allotment and would be increased @ 7% each for 4th and 5th year, subject to fulfillment of terms and conditions contained in this document as illustrated below:

Example say highest bid Rs. 1.00 lakh

| MSG for 1st, 2nd and 3rd year | Rs. 1,00,000/- |
|-------------------------------|----------------|
| MSG for 4th year | Rs. 1,07,000/- |
| MSG for 5th year | Rs. 1,14,490/- |

- 5. The handling charges @ 20% for counters in Emporia in the State of Himachal Pradesh and @ 25% for counters in Emporium at New Delhi & Himachal Bhawan, New Delhi on actual sale or annual MSG offered and approved, whichever is higher, would be deducted on monthly basis by the Corporation on pro-rata basis i.e.
 - In case monthly sale on pro-rata basis for initial 9 months of allotment year is equal or less then MSG fixed then handling charges @ 20% would be recovered on monthly basis for initial nine months from sale on MSG fixed on pro-rata basis and entire balance MSG would be recovered from sales after nine months and allottee would be given sales proceed after realizing handling charges fixed for the year. Say annual MSG fixed is Rs. 1.00 lakh and annual handling charges is Rs. 0.20 lakh and sales proceed for initial nine(9) months is equal or less then Rs. 0.75 lakh. In such case handling charges @ Rs. 1,667/-per month would be recovered from the sales proceed of initial 9 months and balance of annual handling charges i.e. Rs. 5,001/- for the next three months would be recoverable from sales proceed and balance sale proceed shall be

given to allottee after realizing handling charges fixed $\,$ @ 20% or 25% as applicable.

- In case monthly sale on pro-rata basis for initial 9 months of allotment year is more than MSG fixed then handling charges @ 20% would be recovered on monthly basis for initial 9 months from sale on MSG fixed on prorata basis or actual sale, whichever is higher and entire balance MSG would be recovered from sales after 9 months and allottee would be given sales proceed after realizing handling charges @ 20 % or on actual sale basis for the next three months. Say annual MSG fixed is Rs. 1.00 lakh and annual handling charges is Rs. 0.20 lakh and sale for initial nine months is more than Rs. 0.75 lakh. In such case handling charges @ of 20 % of actual monthly sale would be recoverable from the sale of initial 9 months and balance of handling charges for the next three months i.e. more than Rs. 5,001/- would be recovered from sales thereafter, and balance sales proceed shall be given to allottee after realizing handling charges @ 20% or 25% as applicable or on the actual sale basis
- 6. The GST and other taxes, if any, applicable on handling charges or as applicable during the period of allotment would be recovered by the Corporation from the successful bidder of counter(s). In case successful bidder of counter(s) fails to achieve the sale equal to annual MSG offered and approved, the GST payable on the difference of handling charges on MSG fixed and actual sale would be payable by the allottee of counter(s) within 15 days of demand raised by the Corporation, failing which same would be realized from the performance security and allotment of counter shall be cancelled.

whichever is higher for the next three months.

- 7. Business transaction timing on counter shall be 10:00 AM to 7:00 PM from 16th October to 15th April and 10:00 AM to 7:30 PM from 16th April to 15th October in the Emporia located in State of H.P. and from 10:00 AM to 6:30 PM for Emporium at New Delhi OR as decided by the Corporation from time to time.
- 8. Holiday list includes one weekly off (Sunday) and three National Holidays (i.e. 26th January, 15th August and 2nd October) OR as decided by the Corporation from time to time.
- 9. The successful bidder can be allowed to undertake the aesthetic repair/ alteration in the Counter with the prior permission written permission of the Corporation at its own cost and the expenditure so incurred shall not be borne by the Corporation
- 10. Carry bags and logo designed /procured by the Corporation shall be used & the price of the same shall be borne by the allottees of counter.
- 11. The emporium will be opened and closed by the official of the Corporation and keys will remain in the custody of the Corporation only.
- 12. Sweeping / cleaning work shall be done by the worker engaged by the Corporation & dusting of the counter area shall be done regularly by the successful allottee itself.

- 13. A tag (size 5cm X 2.5cm) as provided by the Corporation should affixed on each product at the cost of the allottee. The bar-coding of products sold from the sales counter of emporia shall be essential and no relaxation shall be sought or allowed.
- 14. In addition to logo of Corporation, the product specific logo like Handloom Mark, Geographical Indication Mark, Wool Mark, health and hygiene related marks etc. as applicable on different products be affixed as per the provisions of relevant Act(s)/Rules by the allottee.
- 15. Same products cannot be sold in other counter/s by other parties on the same floor. Additional products can be added with the permission of the Corporation. The Corporation can sell its own manufactured products in the same floor or any part of emporia irrespective of fact that allottee is allowed to sell product of similar nature from the allotted counter.
- 16. Bills/Cash memos/proforma bills shall be issued by the employees of the Corporation.
- 17. The Corporation shall not pay any interest on EMD and performance Security.
- 18. If any good is procured by the Corporation from the allottee of sale counter for further supply to the State/Central Govt. Departments/ Universities/Boards/ PSUs etc, this sale would be treated as sale from the counter and applicable handling chares @ 20% for emporia located in Himachal Pradesh and @25% for emporium located at New Delhi would be charged from the allottee by the Corporation and such sale would be a part of MSG sale from the counter.
- 19. The allottee is required to submit the original cash memos of items on monthly basis for items sold from the counter during the month for verification and record of Manager/ Incharge of the emporia.
- 20. The allottee of the counter would be at the liberty to vacate the counter for any reason, subject to three months prior notice and deposition of entire outstanding dues of the Corporation, failing which performance security would be forfeited in favour of the Corporation.
- 21. All expenditure (including taxes) towards freight / transportation and other incidental for consignment of products including insurance shall be borne by the allottee.
- 22. Any charges incidental to online sale or through Credit/Debit Cards from the counter would be borne by the allottee.
- 23. The staff deployed by the allottee for sale, purchase, stock management etc., would not be considered as staff/ employees of Corporation under any circumstances and Corporation would not be approached by such employees engaged by allottee for redressal of their grievances and Corporation cannot be impleaded as a party in such matters in the court of law. The allottee would be responsible for verification of credentials of its employees and provide a self attested documents like Aadhar Card, PAN Card, Passport, Driving License etc. as a proof of identity alongwith photograph of such employees.
- 24. The Corporation will not bear the cost of concession or discount, if any offered by the allottee on the sale of its products from the counter(s).

- 25. The cost of any publicity/advertisement specific for sale of products of the allottee from counter shall be borne by the allottee itself.
- 26. The accounts shall be settled by the allottee with the Corporation through its Manager/Incharge on monthly basis. For this purpose the allottee shall submit a detailed sales statement (duly certified) and get it tallied with the cash memo book on the software latest by 5th day of every month.
- 27. The Corporation can consider to market the products of allottee outside the emporia through exhibitions etc purely on consignment basis and same would be considered as sale from counter/s on the same terms and conditions. If at any-time, it is found that any substandard or spurious product is being sold by the allottee from the counter then the Corporation reserves the right to stop the sale of such product(s) with or without giving any notice in writing.
- 28. The sale counter to be provided to the allottee shall not be projected as an independent showroom by the allottee.
- 29. The allottee is expected to ensure the quality of products offered for sale from counter and should redress the customer complaint immediately. In case the necessity arises for the replacement or payment of any compensation awarded by the court of law, the cost of such compensation including the legal cost or replacement cost would be borne by the allottee.
- 30. If any dispute arises between the Manager/Incharge of the Corporation and allottee, the matter would be referred to the Managing Director whose decision would be final and binding on allottee as well as Manager/Incharge of emporia.
- 31. Insurance charges of stock of the consignors in emporia/sale out-lets shall be done by the allottee.
- 32. In case any necessity arises for relaxing the provision of allotment, handling charges etc due to some unavoidable circumstances like fire, theft, earthquake, riots etc., matter would be referred to the Board of Directors of the Corporation, whose decision would be final and binding on allottee.
- 33. The allottee shall confine to allotted space only and will not use extra space, if any, without prior permission of the Manager/Incharge of emporia. The allottee is required to keep counter adequately stocked and presentable during the period of allotment.
- 34. The allottee shall maintain register of its stocks. The Corporation reserves the right to inspect the same from time to time during the period of allotment.
- 35. The allottee shall convey correct information of the products to the customer. Misleading or exaggerated claims about the product must be avoided. The allottee(s) of counter(s) in emporia of the Corporation shall in no way pressurize or implore the customers. The ambience of the emporia must be maintained.

36. The allottees are expected to maintain decorum in the emporium and adverse commentary on various aspects such as a products, display, management and staff shall be avoided by the allottee and its staff. Information and suggestions, if any, may be discretely given to the Manager or Managing Director of the Corporation.
37. If any dispute arises between the Corporation and the allottee regarding the terms and conditions of the allotment then the matter would be referred to the Director of Industries, Himachal Pradesh whose decision shall be final and binding on both parties.

| , Mr./Mrs | S/o/D/o | | permanent reside | nt of |
|-----------|-----------------------------------|------|---|-------|
| | do hereby accept the aforesaid te | | Prop./Partner/Director of and conditions of the tender. | M/s |
| | Signat | ure_ | · | |
| | Name | | | |
| | Addre | ss:_ | | |
| | Mob.N | No. | | |

Email:

То

The Managing Director, H.P. State Handicrafts & Handloom Corporation Ltd., SDA Commercial Complex, Kasumpti, Shimla-171009

| Sir, | |
|------|--|
| 1. | I have carefully gone through the Terms & Conditions of allotment of counter as contained in Annexure-A of tender document regarding allotment of counter No in Himachal Emporium ,, all the terms/ provisions of this tender are acceptable to me and my firm/concern. |
| 2. | That myself or my concerns or any legal entity in which the stakeholders of bidding concerns has shareholding are not debarred/black listed by any government/semi-government or any other organization controlled/owned by State/Central Government. |
| 3. | That there is no pending dispute regarding payment of outstanding charges/ quality/ services, court cases etc with the HP State Handicrafts & Handloom Corporation Ltd. |
| 4. | I further certify that I am an authorized signatory of my company/firm and I am therefore competent to make this declaration. |
| | Yours truly, |
| | Name: |
| | Designation: |
| | (with seal/stamp) |
| | Company/firm: |
| | Address: |
| | |

| 1. N | lame of the bidder firm/concern | |
|----------------------|--|--|
| | | |
| 2. S | Sale Counter Number | |
| 3. N | Minimum Sale Guarantee quoted/offered per annum by the bidder | Rs.(in words) |
| | | Rs.(In figures) |
| | | |
| (i) (ii) | Filling of Financial bid with lead pencil or cutting of Quoted bid rate shall be in words as well as figure the rates quoted in words shall be considered. Separate Financial Bid for each sale Counter needs | ures. In case of mismatch between these rate |
| (i) (ii) | Quoted bid rate shall be in words as well as figither rates quoted in words shall be considered. | ures. In case of mismatch between these rates |
| (i) (ii) | Quoted bid rate shall be in words as well as figither rates quoted in words shall be considered. | ures. In case of mismatch between these rates |
| (i) (ii) (iii | Quoted bid rate shall be in words as well as fig the rates quoted in words shall be considered. Separate Financial Bid for each sale Counter need | ures. In case of mismatch between these rates eds to be submitted. Signature of the Bidde |
| (i) (ii) (iii | Quoted bid rate shall be in words as well as figither rates quoted in words shall be considered. | ures. In case of mismatch between these rates eds to be submitted. Signature of the Bidde |
| (ii) (iii Name | Quoted bid rate shall be in words as well as figithe rates quoted in words shall be considered. Separate Financial Bid for each sale Counter needs of the signatory on behalf of Bidder firm/ concern_ | ures. In case of mismatch between these rate: eds to be submitted. Signature of the Bidde |